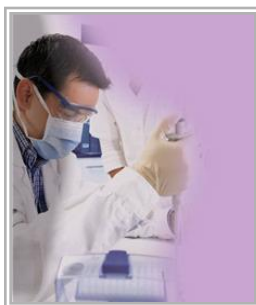




SPECIAL PRODUCTS LIMITED: FACT SHEET

Special Products Limited is a successful UK specialty pharmaceutical company with a focus on the development and distribution of medicines for children and other patients with rare disorders. Our core skill is in the development of special medicinal products (specials). From our headquarters in Weybridge, Surrey, we distribute throughout the UK and into international export markets.

COMPANY HISTORY



Special Products was founded in 1997 by Dr Graham March, a pharmacist with substantial experience in the formulation of medicines. While working at Great Ormond Street Hospital, Dr March identified the need for a private sector company dedicated to developing medicines for children with rare

diseases and for other patient groups. Since then, Dr March and his small team of formulation experts have developed more than 60 specials. Special Products has grown rapidly: it now supplies medicines to more than 25 countries, employs over 40 people and reports multi-million pound sales.

VISION AND GROWTH STRATEGY

Special Products' vision is to build a significant international pharmaceutical business that focuses on patients with niche disorders and creates value for stakeholders. The Company's core skills are in the formulation of medicines, in the regulatory process and in distribution. Its objective is to improve the therapy



options for patients by developing and producing high-quality, stable formulations of existing compounds.

Special Products' medicines, which are focussed on neurology, paediatrics and rare diseases, are available in a wide-range of presentations, supported by our in-house

information service and with patient friendly packaging. Special Products' strategy is to continue to seek new opportunities in special medicinal products in domestic and international markets and to seek marketing authorisation for some of products in major commercial markets in Europe and the US.

WHAT IS A SPECIAL?

- > An unlicensed medicine requested by doctors for the treatment of rare disorders
- > Most Specials are produced by a small number of pharmaceutical companies who dedicate their resource and expertise to this specialist area of medicines manufacture
- > Specials are high quality products that meet the guidelines set by the Medicine and Healthcare products Regulatory Agency (MHRA)
- > Specials are sold only to medical professionals

BOARD OF DIRECTORS

Dr Graham March, Chairman and Chief Executive Officer

A pharmacist with more than 40 years' experience gained at major pharmaceutical companies including AstraZeneca and in the NHS. Graham has particular expertise in formulation.

Paul Maddock, Commercial Director

A highly experienced pharmaceutical executive with more than 20 years' experience. Much of this was gained at Roche where his focus was sales and marketing and where he gained an MBA.

Ken Herbert, Chief Technical Officer

An industrial chemist and product development specialist with more than 25 years' experience gained at a range of international and smaller companies.

Theresa Wallis, Non-Executive Director

Having worked at the London Stock Exchange for 12 years, Theresa has an outstanding knowledge of the UK corporate landscape.

Jason Saiban, Non-Executive Director

An experienced lawyer specialising in commercial contracts at the law firm Charles Russell, which he joined in 1998.

For more information visit: www.specialproducts.biz

HEAD OFFICE

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